

Work Positive Manager Coach Training increases employee productivity and company profitability.



Amy Adkins of Gallup found that 66% of your workforce is disengaged or actively disengaged. A strong positive culture can enhance employee engagement by 30%, resulting in up to a 19% increase in operating income, and a 28% increase in earnings growth. It pays to Work Positive.

Gallup discovered that organizations which purposefully develop a positive culture experience a 14% turnover rate, whereas, organizations that ignore it experience a 48% turnover rate, which can cost up to 2.5x a person's salary. Ignoring your company's culture may also lead to a 33% decrease in operating income and an 11% decrease in earnings growth. Your company's bottom line grows when managers lead from the Work Positive framework.

Gallup reveals that up to 85% of all Americans are dissatisfied at work. That's 136 million Americans searching for ways to Work Positive.

57% of American workers left a job because of their manager while an additional 32% seriously considered leaving because of a manager. Managers lack a framework to create a Work Positive environment and retain top talent.

SHRM reports that one in five Americans left a job in the last five years due to a toxic workplace culture with the turnover costing companies about \$223 billion during that time. Organizations crave a Work Positive framework to shape the DNA of their corporate culture.

SHRM further reports that while 76% of American workers say their manager sets the culture, 36% said their manager doesn't know how to lead a team. Work Positive Manager Coach Training develops managers' leadership skills.

Research reveals coaching for managers in the workplace can improve customer service by as much as 450% within less than six months. Managers increase company profitability when they are coached to lead from the Work Positive framework.

Disengaged employees who are not working to their full potential are slowing economic growth and costing organizations between \$450 and \$550 billion annually, according to a [Gallup poll](#). When employers successfully get workers engaged, involved, and enthusiastic about their workplace through stronger employee relationships, they realize ROI through improved productivity, increased job satisfaction, financial savings, and the achievement of corporate goals. Managers can coach the five key characteristics of Work Positive Dream Teams to lead increased company profitability.

Manager relationships account for 70% of variance in employee engagement? [Gallup](#) found that great managers “build workplaces that are engines of productivity and profitability.” Managers trained to coach from the Work Positive framework do this.

The 2015 “[Labor of Love](#)” survey from Virgin Pulse found that nearly 60% of employees believe their relationship with their employer—positive or negative—impacts their focus and productivity at work. Beyond productivity levels, many employees (44%) say a good employer relationship positively impacts their stress levels, leading to higher productivity overall. Managers who collaborate with their teams Conceive the positive at work, the social dynamic of a Work Positive environment.